



CHARACTERISTICS OF HOME BUYERS

Exhibit 1-12

HOUSEHOLD INCOME OF FIRST-TIME AND REPEAT BUYERS, 2005

(Percentage Distribution)

Tampa-St Petersburg, FL

	All Buyers	First-time Buyers	Repeat Buyers
Less than \$25,000	6%	7%	5%
\$25,000 - \$34,999	10	14	8
\$35,000 - \$44,999	12	14	11
\$45,000 - \$54,999	16	21	13
\$55,000 - \$64,999	10	12	9
\$65,000 - \$74,999	8	7	9
\$75,000 - \$84,999	6	2	9
\$85,000 - \$99,999	10	9	10
\$100,000 - \$124,999	7	5	8
\$125,000 - \$149,999	4	2	6
\$150,000 - \$174,999	3	*	5
\$175,000 - \$199,999	1	2	1
\$200,000 or more	5	7	4
Median income (2005)	\$60,600	\$52,500	\$68,300
Married couple	\$75,600	\$55,000	\$78,600
Single female	\$42,500	\$43,300	\$42,000
Single male	\$52,500	\$51,700	\$53,300
Unmarried couple	\$65,000	\$63,300	\$67,500
Other	\$50,000	\$50,000	N/A

* Less than one percent

U.S.

	All Buyers	First-time Buyers	Repeat Buyers
Less than \$25,000	4%	6%	3%
\$25,000 - \$34,999	8	14	5
\$35,000 - \$44,999	9	12	7
\$45,000 - \$54,999	10	14	8
\$55,000 - \$64,999	11	14	10
\$65,000 - \$74,999	10	10	10
\$75,000 - \$84,999	9	8	9
\$85,000 - \$99,999	9	8	10
\$100,000 - \$124,999	11	6	14
\$125,000 - \$149,999	6	3	9
\$150,000 - \$174,999	4	2	5
\$175,000 - \$199,999	2	1	2
\$200,000 or more	5	2	7
Median income (2005)	\$71,800	\$58,300	\$81,900
Married couple	\$82,000	\$66,200	\$91,700
Single female	\$48,100	\$43,300	\$53,600
Single male	\$66,100	\$56,800	\$72,200
Unmarried couple	\$76,000	\$63,600	\$96,400
Other	\$57,300	\$53,300	\$60,000