

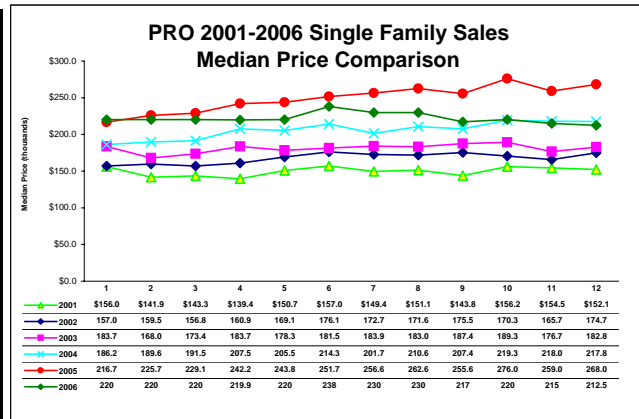
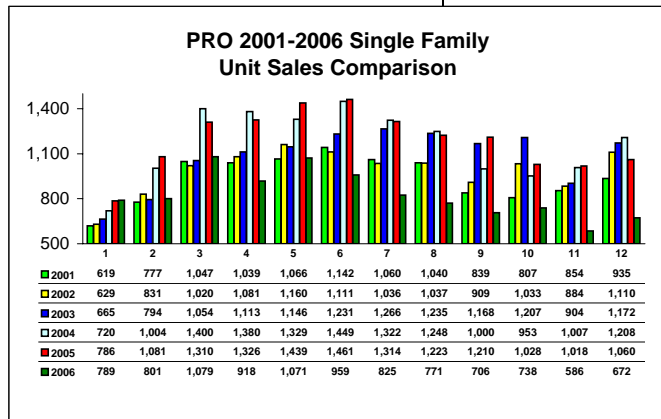
2006 Single Family Unit Sales

YTD Comparisons		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2005 Units	14,256	Units	786	1,081	1,310	1,326	1,439	1,461	1,314	1,223	1,210	1,028	1,018	1,060
		% of YTD	5.5%	7.6%	9.2%	9.3%	10.1%	10.2%	9.2%	8.6%	8.5%	7.2%	7.1%	7.4%
2006 Units	9,915	Units	789	801	1,079	918	1,071	959	825	771	706	738	586	672
	-30.5%	% Change	0.4%	-25.9%	-17.6%	-30.8%	-25.6%	-34.4%	-37.2%	-37.0%	-41.7%	-28.2%	-42.4%	-36.6%
2005 Median Price	(thousands)		\$216.7	\$225.7	\$229.1	\$242.2	\$243.8	\$251.7	\$256.6	\$262.6	\$255.6	\$276.0	\$259.0	\$268.0
2006 Median Price	(thousands)		\$220.0	\$220.0	\$220.0	\$219.9	\$220.0	\$238.0	\$230.0	\$230.0	\$217.0	\$220.0	\$215.0	\$212.5
		% Change	1.5%	-2.5%	-4.0%	-9.2%	-9.7%	-5.4%	-10.4%	-12.4%	-15.1%	-20.3%	-17.0%	-20.7%
2005 Mean Price	(thousands)		\$294.5	\$281.5	\$288.3	\$299.4	\$319.4	\$318.6	\$319.0	\$317.7	\$310.0	\$354.2	\$326.5	\$346.9
2006 Mean Price	(thousands)		\$282.6	\$295.1	\$302.4	\$288.8	\$296.8	\$325.7	\$300.0	\$287.6	\$296.0	\$279.7	\$269.5	\$294.1
		% Change	-4.0%	4.8%	4.9%	-3.5%	-7.1%	2.2%	-6.0%	-9.5%	-4.5%	-21.0%	-17.4%	-15.2%

MTD Comparisons		MTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2005 MTD	14,256	Units	786	1,867	3,177	4,503	5,942	7,403	8,717	9,940	11,150	12,178	13,196	14,256
2006 MTD	9,915	Units	789	1,590	2,669	3,587	4,658	5,617	6,442	7,213	7,919	8,657	9,243	9,915
	-30.5%	% Change	0.4%	-14.8%	-16.0%	-20.3%	-21.6%	-24.1%	-26.1%	-27.4%	-29.0%	-28.9%	-30.0%	-30.5%

Prices by Bedroom		YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2006 Prices		(thousands)													
2 or Less	Median Price	170.0	173.0	170.0	175.0	177.0	176.0	172.5	168.4	164.9	185.0	165.0	157.5		
	Mean Price	198.0	186.3	197.0	191.4	193.1	209.8	196.6	189.5	181.1	230.3	178.8	176.9		
3	Median Price	242.5	245.0	245.0	245.0	238.0	250.0	255.0	245.0	245.0	230.0	239.0	230.0		
	Mean Price	279.8	298.1	288.0	295.3	290.0	288.2	298.0	279.2	272.8	261.0	275.2	271.2		
4 or More	Median Price	352.5	398.0	390.0	400.0	379.0	405.0	380.0	378.0	365.0	347.0	340.0	420.0		
	Mean Price	476.9	538.0	581.7	542.2	515.2	570.8	487.1	493.9	554.1	449.0	449.8	556.2		

Single Family Unit Sales			Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Price Class	YTD Total	% of YTD												
\$29,999 or under	10	0.10%	1	1	2	0	1	0	0	2	1	1	0	1
\$30,000 - \$39,999	13	0.13%	0	1	0	0	4	1	0	1	1	2	2	1
\$40,000 - \$49,999	24	0.24%	2	3	2	4	2	2	1	1	1	1	2	3
\$50,000 - \$59,999	33	0.33%	2	2	5	0	1	3	3	6	3	5	3	0
\$60,000 - \$69,999	69	0.70%	8	5	7	5	11	4	5	6	4	5	1	8
\$70,000 - \$79,999	99	1.00%	9	14	8	11	9	8	5	4	3	14	8	6
\$80,000 - \$89,999	105	1.06%	8	12	17	9	13	5	14	5	7	7	2	6
\$90,000 - \$99,999	131	1.32%	16	10	14	17	9	19	5	12	7	4	7	11
\$100,000 - \$119,999	263	2.65%	24	27	25	19	22	23	21	20	26	23	18	15
\$120,000 - \$139,999	515	5.19%	42	37	61	51	55	40	40	30	45	28	41	45
\$140,000 - \$159,999	878	8.86%	72	73	92	84	86	65	65	69	72	72	55	73
\$160,000 - \$179,999	1,049	10.58%	80	77	129	96	114	100	85	71	76	77	74	70
\$180,000 - \$199,999	937	9.45%	80	76	104	94	120	91	78	62	63	52	55	62
\$200,000 - \$249,999	1,753	17.68%	132	153	173	166	186	149	143	156	115	162	104	114
\$250,000 - \$299,999	1,242	12.53%	105	78	148	119	126	121	101	111	102	76	75	80
\$300,000 - \$399,999	1,173	11.83%	84	106	131	102	144	131	116	95	68	71	57	68
\$400,000 - \$499,999	585	5.90%	49	39	43	54	55	76	53	45	33	77	28	33
\$500,000 - \$599,999	304	3.07%	21	27	30	24	29	37	29	22	24	21	21	19
\$600,000 - \$699,999	224	2.26%	24	16	22	19	29	17	12	22	16	18	10	19
\$700,000 - \$799,999	139	1.40%	6	12	19	12	18	15	9	7	17	7	7	10
\$800,000 - \$899,999	89	0.90%	8	8	11	6	5	10	17	7	6	4	4	3
\$900,000 - \$999,999	65	0.66%	2	6	5	9	7	8	10	5	4	0	4	5
Over \$1,000,000	215	2.17%	14	18	31	17	25	34	13	12	12	11	8	20
2006 Total	9,915		789	801	1,079	918	1,071	959	825	771	706	738	586	672



2006 December Single Family Sales - Price Class Analysis

