

2006 Condo/Co-op Unit Sales

MTD Comparisons	YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2005 Units	7,646	485	546	695	889	748	711	648	712	593	709	415	495
	% of YTD	6.3%	7.1%	9.1%	11.6%	9.8%	9.3%	8.5%	9.3%	7.8%	9.3%	5.4%	6.5%
2006 Units	4,737	419	427	568	552	481	372	299	474	322	296	263	264
	-38.0% % Change	-13.6%	-21.8%	-18.3%	-37.9%	-35.7%	-47.7%	-53.9%	-33.4%	-45.7%	-58.3%	-36.6%	-46.7%
2005 Median Price	(thousands)	\$159.0	\$149.0	\$164.8	\$152.4	\$157.2	\$172.9	\$185.0	\$172.0	\$177.5	\$214.9	\$176.9	\$177.5
2006 Median Price		\$186.7	\$189.9	\$179.9	\$185.0	\$183.9	\$187.0	\$170.0	\$176.0	\$157.5	\$159.9	\$155.9	\$156.0
	% Change	17.4%	27.4%	9.2%	21.4%	17.0%	8.2%	-8.1%	2.3%	-11.3%	-25.6%	-11.9%	-12.1%
2005 Mean Price	(thousands)	\$228.5	\$219.1	\$224.2	\$224.5	\$237.3	\$246.5	\$294.2	\$259.7	\$266.5	\$281.4	\$254.7	\$273.4
2006 Mean Price		\$263.5	\$273.9	\$243.2	\$252.0	\$275.9	\$260.4	\$233.1	\$279.6	\$260.5	\$277.5	\$233.0	\$245.0
	% Change	15.3%	25.0%	8.5%	12.2%	16.3%	5.6%	-20.8%	7.7%	-2.3%	-1.4%	-8.5%	-10.4%

YTD Comparisons	MTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2005 MTD	7,646	Units	485	1,031	1,726	2,615	3,363	4,074	4,722	5,434	6,027	6,736	7,151	7,646
2006 MTD	4,737	Units	419	846	1,414	1,966	2,447	2,819	3,118	3,592	3,914	4,210	4,473	4,737
% Change 2006 MTD	-38.0%		-13.6%	-17.9%	-18.1%	-24.8%	-27.2%	-30.8%	-34.0%	-33.9%	-35.1%	-37.5%	-37.4%	-38.0%

Condo Unit Sales				Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Price Class	YTD Total	% of YTD													
\$29,999 or under	2	0.04%		0	0	0	0	0	0	0	1	1	0	0	0
\$30,000 - \$39,999	1	0.02%		0	0	0	0	0	0	0	1	0	0	0	0
\$40,000 - \$49,999	6	0.13%		0	1	0	0	1	0	1	1	0	0	0	2
\$50,000 - \$59,999	23	0.49%		3	1	1	2	1	2	1	0	1	3	5	3
\$60,000 - \$69,999	64	1.35%		3	16	10	7	5	1	1	1	7	4	2	7
\$70,000 - \$79,999	100	2.11%		4	10	11	8	9	8	7	7	9	10	10	7
\$80,000 - \$89,999	183	3.86%		19	13	22	19	18	9	12	12	12	19	13	15
\$90,000 - \$99,999	180	3.80%		12	13	26	26	16	18	11	17	14	11	10	6
\$100,000 - \$119,999	394	8.32%		31	33	40	41	35	17	29	57	27	37	24	23
\$120,000 - \$139,999	520	10.98%		42	39	60	51	42	48	31	56	47	33	39	32
\$140,000 - \$159,999	557	11.76%		50	43	52	59	60	42	47	47	47	33	34	43
\$160,000 - \$179,999	422	8.91%		39	34	63	54	43	35	20	43	29	22	22	18
\$180,000 - \$199,999	309	6.52%		29	23	52	39	44	23	20	27	16	6	16	14
\$200,000 - \$249,999	501	10.58%		50	59	70	63	45	40	37	48	25	23	18	23
\$250,000 - \$299,999	366	7.73%		34	31	41	48	38	31	25	39	18	24	22	15
\$300,000 - \$399,999	398	8.40%		39	36	53	55	47	34	19	33	20	18	19	25
\$400,000 - \$499,999	213	4.50%		12	21	26	41	22	31	14	17	6	9	3	11
\$500,000 - \$599,999	135	2.85%		18	15	12	9	19	9	11	12	12	4	7	7
\$600,000 - \$699,999	93	1.96%		9	15	8	8	8	5	3	14	3	14	4	2
\$700,000 - \$799,999	72	1.52%		8	7	6	5	4	4	3	14	5	6	6	4
\$800,000 - \$899,999	45	0.95%		5	4	2	5	5	4	1	4	8	4	3	0
\$900,000 - \$999,999	44	0.93%		4	2	4	2	2	7	1	9	4	7	1	1
Over \$1,000,000	109	2.30%		8	11	9	10	17	4	5	14	11	9	5	6
2006 Total	4,737			419	427	568	552	481	372	299	474	322	296	263	264



