

2005 Single Family Unit Sales

YTD Comparisons		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2004 Units	14,020	Units	720	1,004	1,400	1,380	1,329	1,449	1,322	1,248	1,000	953	1,007	1,208
		% of YTD	5.1%	7.2%	10.0%	9.8%	9.5%	10.3%	9.4%	8.9%	7.1%	6.8%	7.2%	8.6%
2005 Units	14,256	Units	786	1,081	1,310	1,326	1,439	1,461	1,314	1,223	1,210	1,028	1,018	1,060
		% Change	9.2%	7.7%	-6.4%	-3.9%	8.3%	0.8%	-0.6%	-2.0%	21.0%	7.9%	1.1%	-12.3%
2004 Median Price	(thousands)		\$186.2	\$189.6	\$191.5	\$207.5	\$205.5	\$214.3	\$201.7	\$210.6	\$207.4	\$219.3	\$218.0	\$217.8
2005 Median Price			\$216.7	\$225.7	\$229.1	\$242.2	\$243.8	\$251.7	\$251.7	\$256.6	\$262.6	\$255.6	\$276.0	\$259.0
		% Change	16.4%	19.0%	19.7%	16.7%	18.6%	17.4%	17.4%	27.2%	24.7%	23.3%	25.8%	18.8%
2004 Mean Price	(thousands)		\$230.7	\$231.1	\$226.9	\$250.2	\$243.4	\$277.3	\$257.6	\$259.1	\$259.2	\$270.3	\$266.3	\$267.8
2005 Mean Price			\$294.5	\$281.5	\$288.3	\$299.4	\$319.4	\$318.6	\$319.0	\$317.7	\$310.0	\$354.2	\$326.5	\$346.9
		% Change	27.7%	21.8%	27.0%	19.7%	31.3%	14.9%	23.9%	22.6%	19.6%	31.1%	22.6%	29.6%

YTD Median/Mean = average of Bedroom Count Median/Mean Prices.

MTD Comparisons		MTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2004 MTD	14,020	Units	720	1,724	3,124	4,504	5,833	7,282	8,604	9,852	10,852	11,805	12,812	14,020
2005 MTD	14,256	Units	786	1,867	3,177	4,503	5,942	7,403	8,717	9,940	11,150	12,178	13,196	14,256
% Change 2005 MTD	1.7%		9.2%	8.3%	1.7%	0.0%	1.9%	1.7%	1.3%	0.9%	2.7%	3.2%	3.0%	1.7%

Unit Sales by Bedroom		YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2 or Less	5,002	35.09%	236	394	464	477	491	505	422	446	420	385	373	389	
3	6,748	47.33%	398	491	623	644	681	663	627	618	568	459	479	497	
4 or More	2,506	17.58%	152	196	223	205	267	293	265	159	222	184	166	174	
2005 Total	14,256		786	1,081	1,310	1,326	1,439	1,461	1,314	1,223	1,210	1,028	1,018	1,060	

2005 Prices		(thousands)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2 or Less	Median Price		133.0	143.0	147.0	147.0	157.0	155.0	160.0	159.5	165.0	172.0	167.0	172.0
	Mean Price		148.0	161.1	174.2	168.4	178.2	174.3	179.1	172.6	182.0	191.0	185.5	195.3
3	Median Price		192.0	195.0	196.0	210.0	216.3	225.0	229.9	228.9	235.8	250.0	240.0	232.0
	Mean Price		263.9	250.8	243.5	257.0	267.2	282.6	271.6	268.5	291.3	303.9	298.8	284.2
4 or More	Median Price		325.0	339.0	344.4	369.5	358.0	375.0	379.9	399.5	366.0	406.0	370.0	400.0
	Mean Price		471.6	432.5	447.1	472.7	512.9	499.0	506.4	512.0	456.6	567.7	495.1	561.2

Single Family Unit Sales		YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
\$29,999 or under	15	0.11%	2	2	1	0	1	1	1	1	2	2	0	1	2
\$30,000 - \$39,999	27	0.19%	4	4	2	1	3	1	2	3	1	2	3	1	2
\$40,000 - \$49,999	59	0.41%	9	11	4	9	11	3	1	4	2	2	1	2	1
\$50,000 - \$59,999	91	0.64%	9	9	8	19	3	10	6	7	5	4	7	4	4
\$60,000 - \$69,999	134	0.94%	5	8	15	18	15	15	9	9	9	9	11	11	11
\$70,000 - \$79,999	180	1.26%	13	17	18	23	18	25	11	13	9	9	8	16	
\$80,000 - \$89,999	208	1.46%	15	24	22	21	13	19	20	16	23	13	14	8	
\$90,000 - \$99,999	207	1.45%	27	14	19	23	15	18	16	18	8	18	18	13	
\$100,000 - \$119,999	642	4.50%	55	90	80	68	69	60	47	48	35	26	29	35	
\$120,000 - \$139,999	1,175	8.24%	81	120	143	144	114	119	98	94	79	54	53	76	
\$140,000 - \$159,999	1,419	9.95%	94	104	177	134	138	150	136	120	109	92	84	81	
\$160,000 - \$179,999	1,533	10.75%	71	137	139	145	159	142	137	146	137	103	109	108	
\$180,000 - \$199,999	1,283	9.00%	60	78	104	120	149	131	108	121	116	83	105	108	
\$200,000 - \$249,999	2,182	15.31%	93	134	174	193	218	220	210	196	204	186	177	177	
\$250,000 - \$299,999	1,466	10.28%	71	87	129	109	137	160	131	138	139	127	106	132	
\$300,000 - \$399,999	1,478	10.37%	64	94	107	115	166	143	165	109	152	124	126	113	
\$400,000 - \$499,999	760	5.33%	37	46	59	64	63	72	83	96	65	48	63	64	
\$500,000 and over	1,397	9.80%	76	102	109	120	147	172	133	83	115	128	103	109	
2005 Total	14,256		786	1,081	1,310	1,326	1,439	1,461	1,314	1,223	1,210	1,028	1,018	1,060	

