

2005 Residential Unit Sales

Combined Single Family/Condo

YTD Comparisons		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2004 Units	20,564	Units	1,140	1,485	2,120	2,027	1,904	2,128	1,850	1,747	1,446	1,454	1,509	1,754
		% of YTD	5.5%	7.2%	10.3%	9.9%	9.3%	10.3%	9.0%	8.5%	7.0%	7.1%	7.3%	8.5%
2005 Units	21,902	Units	1,271	1,627	2,005	2,215	2,187	2,172	1,962	1,935	1,803	1,737	1,433	1,555
		% Change	11.5%	9.6%	-5.4%	9.3%	14.9%	2.1%	6.1%	10.8%	24.7%	19.5%	-5.0%	-11.3%

MTD Comparisons		MTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2004 MTD	18,912	Units	999	2,218	3,774	5,469	7,155	8,897	10,618	12,394	14,014	15,698	16,987	18,912
2005 MTD	21,902	Units	1,271	2,898	4,903	7,118	9,305	11,477	13,439	15,374	17,177	18,914	20,347	21,902
% Change 2005 MTD	15.8%		27.2%	30.7%	29.9%	30.2%	30.0%	29.0%	26.6%	24.0%	22.6%	20.5%	19.8%	15.8%

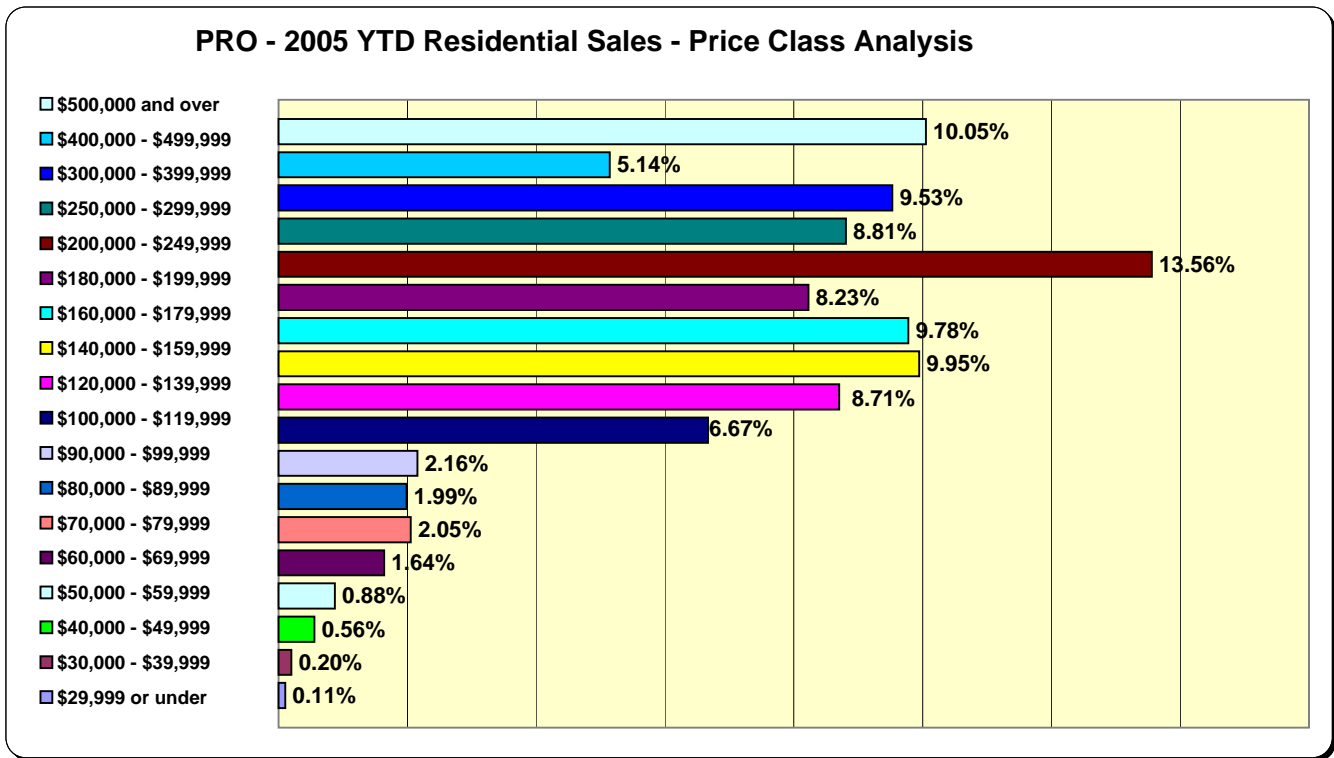
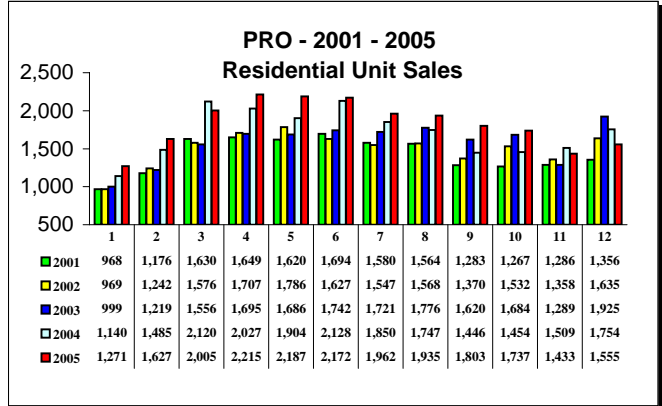
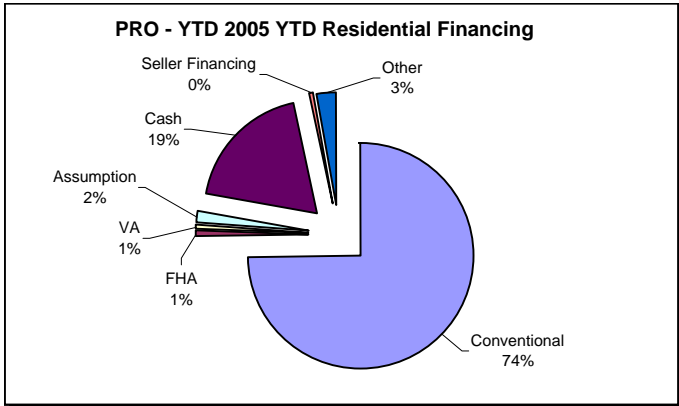
Residential Sales

Price Class	YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
\$29,999 or under	23	0.11%	2	6	2	1	3	1	1	2	2	0	1	2
\$30,000 - \$39,999	44	0.20%	7	7	5	3	6	4	2	3	1	2	3	1
\$40,000 - \$49,999	122	0.56%	15	19	15	24	18	8	3	6	6	2	1	5
\$50,000 - \$59,999	192	0.88%	23	27	19	32	15	14	15	12	11	5	9	10
\$60,000 - \$69,999	359	1.64%	20	27	45	60	39	30	24	22	22	28	20	22
\$70,000 - \$79,999	450	2.05%	44	48	47	57	37	57	24	32	32	21	23	28
\$80,000 - \$89,999	435	1.99%	38	51	45	46	39	44	34	29	35	21	31	22
\$90,000 - \$99,999	472	2.16%	46	35	52	61	42	45	41	38	23	37	24	28
\$100,000 - \$119,999	1,460	6.67%	121	172	153	186	170	124	96	120	101	74	67	76
\$120,000 - \$139,999	1,907	8.71%	117	164	206	225	186	193	168	188	143	101	93	123
\$140,000 - \$159,999	2,179	9.95%	128	149	243	240	227	224	206	198	164	145	127	128
\$160,000 - \$179,999	2,142	9.78%	103	176	203	211	206	196	183	207	184	157	152	164
\$180,000 - \$199,999	1,802	8.23%	92	110	171	171	199	178	143	155	156	142	135	150
\$200,000 - \$249,999	2,970	13.56%	128	173	224	258	290	302	290	285	265	304	225	226
\$250,000 - \$299,999	1,930	8.81%	115	116	165	157	173	199	171	184	179	187	123	161
\$300,000 - \$399,999	2,087	9.53%	82	127	159	176	218	191	209	167	205	220	167	166
\$400,000 - \$499,999	1,126	5.14%	57	66	86	102	96	114	121	129	87	95	87	86
\$500,000 and over	2,202	10.05%	133	154	165	205	223	248	231	158	187	196	145	157
2005 Total	21,902		1,271	1,627	2,005	2,215	2,187	2,172	1,962	1,935	1,803	1,737	1,433	1,555

Days On Market	YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
1-30	10,984	60.16%	534	698	875	985	1,089	1,102	1,008	1,095	989	1,058	779	772
31-60	3,351	18.35%	226	252	266	324	322	309	279	269	290	254	277	283
61-90	1,763	9.66%	121	163	173	177	168	159	171	142	106	118	102	163
91-120	969	5.31%	63	111	122	98	86	104	69	85	61	56	52	62
120+	1,190	6.52%	93	123	147	136	104	92	105	92	83	72	66	77
2005 Total	18,257		1,037	1,347	1,583	1,720	1,769	1,766	1,632	1,683	1,529	1,558	1,276	1,357

Financing	YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
Conventional	16,234	74.63%	831	1,143	1,371	1,641	1,611	1,590	1,455	1,548	1,381	1,377	1,088	1,198
FHA	224	1.03%	25	11	32	32	32	22	11	20	10	11	10	8
VA	112	0.51%	6	20	10	10	14	10	11	3	6	8	3	11
Assumption	337	1.55%	33	37	42	26	24	31	22	29	36	23	20	14
Cash	4,140	19.03%	284	357	430	427	422	428	333	349	305	266	266	273
Seller Financing	107	0.49%	3	7	16	6	7	10	9	8	12	8	10	11
Other	600	2.76%	58	45	94	44	63	64	92	45	29	23	17	26
2005 Total*	21,754													

*Multiple selections allowed in MLS database



Pinellas Realtor Organization - PRO

Data reported here represents the combined Single Family and Condominium/Co-op Sales. The reported sales for the former Greater Clearwater Association of REALTORS (GCAR) and the St Petersburg Suncoast Association of REALTORS (SSAR) have been combined and averages calculated where appropriate for trend comparisons.

Reported sales are dependent upon timeliness of sales and totality of information reported by participants. The data reflects only the sales published through the Pinellas Realtor Organization MLS and does not include all sales in the reported areas. Neither PRO nor the MLS is in any way responsible for its accuracy.