

2005 Condo/Co-op Unit Sales

YTD Comparisons		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2004 Units		6,544	420	481	720	647	575	679	528	499	446	501	502	546
		% of YTD	6.4%	7.4%	11.0%	9.9%	8.8%	10.4%	8.1%	7.6%	6.8%	7.7%	7.7%	8.3%
2005 Units		7,646	485	546	695	889	748	711	648	712	593	709	415	495
		% Change 02/04 YTD	15.5%	13.5%	-3.5%	37.4%	30.1%	4.7%	22.7%	42.7%	33.0%	41.5%	-17.3%	-9.3%
2004 Median Price	(thousands)		\$140.0	\$131.0	\$130.0	\$129.0	\$124.0	\$140.0	\$139.9	\$129.9	\$152.5	\$134.9	\$150.0	\$139.5
2005 Median Price			\$159.0	\$149.0	\$164.8	\$152.4	\$157.2	\$172.9	\$185.0	\$172.0	\$177.5	\$214.9	\$176.9	\$177.5
		% Change	13.6%	13.7%	26.8%	18.1%	26.8%	23.5%	32.2%	32.4%	16.4%	59.3%	17.9%	27.2%
2004 Mean Price	(thousands)		\$187.0	\$191.9	\$194.2	\$206.2	\$193.2	\$212.5	\$195.7	\$211.6	\$251.2	\$224.1	\$224.4	\$216.0
2005 Mean Price			\$228.5	\$219.1	\$224.2	\$224.5	\$237.3	\$246.5	\$294.2	\$259.7	\$266.5	\$281.4	\$254.7	\$273.4
		% Change	22.2%	14.2%	15.4%	8.9%	22.8%	16.0%	50.3%	22.7%	6.1%	25.6%	13.5%	26.6%

MTD Comparisons		MTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2004 MTD		6,544	420	901	1,621	2,268	2,843	3,522	4,050	4,549	4,995	5,496	5,998	6,544
2005 MTD		7,646	485	1,031	1,726	2,615	3,363	4,074	4,722	5,434	6,027	6,736	7,151	7,646
		% Change 2005 MTD	15.5%	14.4%	6.5%	15.3%	18.3%	15.7%	16.6%	19.5%	20.7%	22.6%	19.2%	16.8%

Condo Unit Sales

Price Class	YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
\$29,999 or under	8	0.10%	0	4	1	1	2	0	0	0	0	0	0	0
\$30,000 - \$39,999	17	0.22%	3	3	3	2	3	3	0	0	0	0	0	0
\$40,000 - \$49,999	63	0.82%	6	8	11	15	7	5	2	2	4	0	0	3
\$50,000 - \$59,999	101	1.32%	14	18	11	13	12	4	9	5	6	1	2	6
\$60,000 - \$69,999	225	2.94%	15	19	30	42	24	15	15	13	13	19	9	11
\$70,000 - \$79,999	270	3.53%	31	31	29	34	19	32	13	19	23	12	15	12
\$80,000 - \$89,999	227	2.97%	23	27	23	25	26	25	14	13	12	8	17	14
\$90,000 - \$99,999	265	3.47%	19	21	33	38	27	27	25	20	15	19	6	15
\$100,000 - \$119,999	818	10.70%	66	82	73	118	101	64	49	72	66	48	38	41
\$120,000 - \$139,999	732	9.57%	36	44	63	81	72	74	70	94	64	47	40	47
\$140,000 - \$159,999	760	9.94%	34	45	66	106	89	74	70	78	55	53	43	47
\$160,000 - \$179,999	609	7.96%	32	39	64	66	47	54	46	61	47	54	43	56
\$180,000 - \$199,999	519	6.79%	32	32	67	51	50	47	35	34	40	59	30	42
\$200,000 - \$249,999	788	10.31%	35	39	50	65	72	82	80	89	61	118	48	49
\$250,000 - \$299,999	464	6.07%	44	29	36	48	36	39	40	46	40	60	17	29
\$300,000 - \$399,999	609	7.96%	18	33	52	61	52	48	44	58	53	96	41	53
\$400,000 - \$499,999	366	4.79%	20	20	27	38	33	42	38	33	22	47	24	22
\$500,000 and over	805	10.53%	57	52	56	85	76	76	98	75	72	68	42	48
2005 Total	7,646		485	546	695	889	748	711	648	712	593	709	415	495

