

2003 Condo/Co-op Unit Sales

YTD Comparisons		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2002 Units		6,076	340	411	556	626	626	516	511	531	461	499	474	525
		% of YTD	5.5%	6.9%	9.3%	9.3%	9.5%	10.2%	9.4%	9.3%	7.5%	7.2%	7.6%	8.3%
2003 Units		5,957	334	425	502	582	540	511	455	541	452	477	385	753
		% Change 02/03 YTD	-1.8%	3.4%	-9.7%	-7.0%	-13.7%	-1.0%	-11.0%	1.9%	-2.0%	-4.4%	-18.8%	43.4%
2002 Median Price	(thousands)		\$89.0	\$86.4	\$114.0	\$104.0	\$106.0	\$105.0	\$97.0	\$113.0	\$103.0	\$112.0	\$130.0	\$97.5
2003 Median Price			\$94.0	\$98.0	\$96.0	\$107.9	\$95.0	\$110.0	\$98.5	\$115.0	\$105.0	\$103.0	\$119.0	\$151.0
		% Change	5.6%	13.4%	-15.8%	3.8%	-10.4%	4.8%	1.5%	1.8%	1.9%	-8.0%	-8.5%	54.9%
2002 Mean Price	(thousands)		\$127.7	\$114.5	\$135.8	\$138.7	\$134.9	\$134.1	\$133.4	\$141.9	\$135.6	\$144.5	\$163.7	\$166.9
2003 Mean Price			\$154.1	\$172.3	\$173.4	\$162.0	\$144.5	\$179.4	\$152.3	\$173.6	\$165.5	\$175.7	\$172.9	\$187.5
		% Change	20.7%	50.5%	27.7%	16.8%	7.1%	33.8%	14.2%	22.3%	22.1%	21.6%	5.6%	12.3%

MTD Comparisons		MTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
2002 MTD		6,076	Units 340	751	1,307	1,933	2,559	3,075	3,586	4,117	4,578	5,077	5,551	6,076	
2003 MTD		5,957	Units 334	759	1,261	1,843	2,383	2,894	3,349	3,890	4,342	4,819	5,204	5,957	
		% Change 2003 MTD		-1.8%	1.1%	-3.5%	-4.7%	-6.9%	-5.9%	-6.6%	-5.5%	-5.2%	-5.1%	-6.3%	-2.0%

Condo Unit Sales

Price Class	YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
\$29,999 or under	78	1.31%	9	11	5	12	8	7	3	7	4	7	2	3
\$30,000 - \$39,999	215	3.61%	23	18	28	17	24	14	21	20	11	15	9	15
\$40,000 - \$49,999	370	6.21%	32	32	39	36	37	24	37	32	30	31	14	26
\$50,000 - \$59,999	376	6.31%	19	24	32	41	31	31	30	30	34	36	21	47
\$60,000 - \$69,999	362	6.08%	21	24	35	37	38	31	27	24	36	37	23	29
\$70,000 - \$79,999	516	8.66%	27	42	50	51	60	46	50	39	31	42	40	38
\$80,000 - \$89,999	452	7.59%	23	32	42	34	50	40	25	45	36	36	36	53
\$90,000 - \$99,999	418	7.02%	23	34	30	46	42	37	37	41	32	29	26	41
\$100,000 - \$119,999	422	7.08%	22	39	26	37	28	45	32	51	39	37	24	42
\$120,000 - \$139,999	345	5.79%	20	19	22	47	36	26	25	29	22	25	33	41
\$140,000 - \$159,999	321	5.39%	6	13	30	20	31	28	26	29	19	20	24	75
\$160,000 - \$179,999	254	4.26%	17	27	25	24	18	14	21	24	20	16	18	30
\$180,000 - \$199,999	208	3.49%	15	10	13	28	21	22	17	15	13	18	14	22
\$200,000 - \$249,999	466	7.82%	20	28	22	60	36	33	29	31	33	25	26	123
\$250,000 - \$299,999	306	5.14%	13	15	32	32	21	32	20	40	22	18	17	44
\$300,000 - \$399,999	402	6.75%	23	18	21	24	37	35	32	40	36	41	23	72
\$400,000 - \$499,999	180	3.02%	8	6	13	7	9	19	10	21	17	21	20	29
\$500,000 and over	266	4.47%	13	33	37	29	13	27	13	23	17	23	15	23
2003 Total	5,957		334	425	502	582	540	511	455	541	452	477	385	753

