

2002 Single Family Unit Sales

YTD Comparisons		YTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2001 Units	11,225	Units	619	777	1,047	1,039	1,066	1,142	1,060	1,040	839	807	854	935
		% of YTD	5.5%	6.9%	9.3%	9.3%	9.5%	10.2%	9.4%	9.3%	7.5%	7.2%	7.6%	8.3%
2002 Units	11,979	Units	629	831	1,020	1,081	1,160	1,111	1,036	1,037	909	1,033	884	1,248
		% Change	1.6%	6.9%	-2.6%	4.0%	8.8%	-2.7%	-2.3%	-0.3%	8.3%	28.0%	3.5%	33.5%
2001 Median Price	(thousands)		\$156.0	\$141.9	\$143.3	\$139.4	\$150.7	\$157.0	\$149.4	\$151.1	\$143.8	\$156.2	\$154.5	\$152.1
2002 Median Price			\$157.0	\$159.5	\$156.8	\$160.9	\$169.1	\$176.1	\$172.7	\$171.6	\$175.5	\$170.3	\$165.7	\$166.1
		% Change	0.7%	12.4%	9.4%	15.4%	12.2%	12.2%	15.6%	13.6%	22.1%	9.1%	7.2%	
2001 Mean Price	(thousands)		\$182.1	\$175.6	\$173.3	\$174.2	\$186.8	\$186.5	\$190.4	\$189.1	\$173.9	\$195.3	\$186.3	\$181.6
2002 Mean Price			\$196.4	\$195.9	\$186.6	\$353.0	\$208.2	\$211.0	\$212.5	\$207.5	\$205.4	\$202.0	\$212.6	\$203.2
		% Change	7.9%	11.6%	7.7%	102.6%	11.4%	13.1%	11.6%	9.8%	18.1%	3.4%	14.2%	11.9%

YTD Median/Mean = average of Bedroom Count Median/Mean Prices.

MTD Comparisons		MTD Total	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2001 MTD	11,225	Units	619	1,396	2,443	3,482	4,548	5,690	6,750	7,790	8,629	9,436	10,290	11,225
2002 MTD	11,979	Units	629	1,460	2,480	3,561	4,721	5,832	6,868	7,905	8,814	9,847	10,731	11,979
% Change 2002 MTD	6.7%		1.6%	4.6%	1.5%	2.3%	3.8%	2.5%	1.7%	1.5%	2.1%	4.4%	4.3%	6.7%

Unit Sales by Bedroom		YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2 or Less	4,171	34.82%	208	289	353	420	410	360	344	357	312	366	295	457	
3	5,443	45.44%	289	377	475	457	506	516	486	470	419	478	416	554	
4 or More	2,365	19.74%	132	165	192	204	244	235	206	210	178	189	173	237	
2002 Total	11,979	100.00%	629	831	1,020	1,081	1,160	1,111	1,036	1,037	909	1,033	884	1,248	

2002 Prices		(thousands)	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
2 or Less	Median Price		87.0	90.0	95.0	94.0	96.3	96.9	93.0	97.8	101.5	100.0	104.0	96.0
	Mean Price		95.3	106.2	106.8	100.4	108.7	104.9	106.5	108.5	108.7	107.3	109.2	113.4
3	Median Price		144.0	144.0	140.5	138.7	147.2	146.5	153.0	147.0	145.0	152.9	148.0	148.0
	Mean Price		175.3	167.4	160.9	166.8	172.7	182.7	182.9	178.1	173.0	178.0	175.9	175.1
4 or More	Median Price		240.0	244.5	235.0	249.9	263.8	284.9	272.0	270.0	280.0	258.0	245.0	254.2
	Mean Price		318.7	314.1	292.0	791.8	343.1	345.5	348.2	336.0	334.5	320.7	352.8	321.2

Single Family Unit Sales

Price Class	YTD Total	% of YTD	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
\$29,999 or under	139	1.16%	11	17	15	9	10	14	11	7	9	12	5	19
\$30,000 - \$39,999	148	1.24%	13	10	9	18	16	12	7	13	14	13	8	15
\$40,000 - \$49,999	203	1.69%	14	13	26	21	14	18	20	17	14	18	5	23
\$50,000 - \$59,999	318	2.65%	26	30	27	30	34	27	19	19	25	32	17	32
\$60,000 - \$69,999	439	3.66%	19	28	53	62	41	38	33	37	25	26	32	45
\$70,000 - \$79,999	592	4.94%	28	44	52	63	52	60	58	50	47	40	33	65
\$80,000 - \$89,999	805	6.72%	46	62	81	78	73	76	66	81	54	69	49	70
\$90,000 - \$99,999	825	6.89%	36	63	87	88	78	74	81	64	54	66	50	84
\$100,000 - \$119,999	1,533	12.80%	85	105	115	142	160	126	125	140	123	149	115	148
\$120,000 - \$139,999	1,493	12.46%	72	104	120	129	140	142	124	121	116	130	143	152
\$140,000 - \$159,999	1,108	9.25%	46	71	91	91	106	94	95	97	74	108	97	138
\$160,000 - \$179,999	775	6.47%	42	52	66	53	75	75	70	59	63	78	66	76
\$180,000 - \$199,999	603	5.03%	28	43	52	49	58	60	56	63	48	40	40	66
\$200,000 - \$249,999	879	7.34%	51	56	61	75	93	77	71	69	73	70	81	102
\$250,000 - \$299,999	608	5.08%	34	30	51	50	56	60	65	62	46	54	33	67
\$300,000 - \$399,999	664	5.54%	41	43	59	51	67	64	50	57	59	62	47	64
\$400,000 - \$499,999	328	2.74%	8	23	22	36	35	38	32	34	24	23	24	29
\$500,000 and over	519	4.33%	29	37	33	36	52	56	53	47	41	43	39	53
2002 Total	11,979		629	831	1,020	1,081	1,160	1,111	1,036	1,037	909	1,033	884	1,248

